



		2020 RATES											2020 RATES	
		2020 US\$ Jan	2020 US\$ Feb	2020 US\$ Mar	2020 US\$ Apr	2020 US\$ May	2020 US\$ Jun	2020 US\$ Jul	2020 US\$ Aug	2020 US\$ Sept	2020 US\$ Oct	2020 US\$ Nov	2020 US\$ 1 - 15 Dec	2020 US\$ 16 - 31 Dec
ACCOMMODATION RATES	PER PERSON PER NIGHT													
Governors Camp, Masai Mara	Adult sharing	470	470	470	335	335	385	585	685	685	565	470	470	685
	Adult single	470	470	470	335	335	385	734	859	859	709	470	470	859
	Child	282	282	282	199	199	231	352	412	412	340	282	282	412
	Suite Supplement (Gross)	100	100	100	100	100	100	100	100	100	100	100	100	100
Little Governors Camp, Masai Mara	Adult sharing	525	525	525	380	380	420	630	780	780	610	525	525	780
	Adult single	525	525	525	380	380	420	790	978	978	765	525	525	978
	Child	342	342	342	249	249	273	408	509	509	395	342	342	509
Governors II Moran Camp, Masai Mara	Adult sharing	700	700	700	510	510	555	845	1,100	1,100	760	700	700	1,100
	Adult single	700	700	700	510	510	555	1,056	1,373	1,373	950	700	700	1,373
	Child	454	454	454	331	331	361	549	717	717	494	454	454	717
Governors Private Camp, Masai Mara (Ideal for small specialised groups and multi-generational families)	Adult sharing	575	575	575	430	430	470	680	830	830	660	525	525	830
	Adult single	575	575	575	430	430	470	680	830	830	660	525	525	830
	Child	373	373	373	280	280	306	441	539	539	428	341	341	539
Loldia House, Great Rift Valley	Adult sharing	470	470	470	335	335	385	585	685	685	565	470	470	685
	Adult single	470	470	470	335	335	385	731	856	856	706	470	470	856
	Child	304	304	304	216	216	248	382	443	443	369	304	304	443
Governors Mugie House, Laikipia (9 rooms)	Adult sharing	575	575	575	430	430	470	680	830	830	660	525	525	830
	Adult single	575	575	575	430	430	470	850	1,038	1,038	825	525	525	1,038
	Child	373	373	373	280	280	306	441	539	539	428	341	341	539
	Suite Supplement (Gross)	200	200	200	200	200	200	200	200	200	200	200	200	200
Mfangano Island Camp, Lake Victoria	Adult sharing	470	470	470	335	335	335	585	685	685	565	470	470	685
	Adult single	470	470	470	335	335	335	585	685	685	565	470	470	685
	Child	304	304	304	216	216	248	382	443	443	369	304	304	443
Sabyinyo Silverback Lodge, Rwanda	Adult sharing	880	880	880	555	555	1,100	1,100	1,100	1,100	880	880	1,100	
	Adult single	1,100	1,100	1,100	555	555	1,378	1,378	1,378	1,378	1,100	1,100	1,378	
	Child / Guide	572	572	572	363	363	715	715	715	715	572	572	715	
	Suite Supplement (Gross)	250	250	250	250	250	250	250	250	250	250	250	250	250



FLIGHT RATES		2020 US\$ Jan	2020 US\$ Feb	2020 US\$ Mar	2020 US\$ Apr	2020 US\$ May	2020 US\$ Jun	2020 US\$ Jul	2020 US\$ Aug	2020 US\$ Sept	2020 US\$ Oct	2020 US\$ Nov	2020 US\$ 1 - 15 Dec	2020 US\$ 16 - 31 Dec
Nairobi to Mara to Nairobi	Total incl tax	390	390	390	348	348	348	390	390	390	390	359	359	390
Loldia to Mara to Nairobi (min 2 pax)	Total incl tax	495	495	495	471	471	471	519	519	519	519	486	486	519
Nairobi to Loldia (Single) (min 2 pax)	Total incl tax	168	168	168	168	168	168	177	177	177	177	177	177	177
Loldia to Mara (Single) (min 2 pax)	Total incl tax	279	279	279	279	279	279	283	283	283	283	283	283	283
Mara to Nairobi (Single)	Total incl tax	230	230	230	200	200	200	239	239	239	239	239	239	239
Nairobi / Mara (Single)	Total incl tax	230	230	230	200	200	200	239	239	239	239	239	239	239
Nairobi (or Loldia) to Ol Pejeta (Single)	Total incl tax	165	165	165	165	165	165	165	165	165	165	165	165	165
Nairobi to Ol Pejeta (Return)	Total incl tax	280	280	280	280	280	280	280	280	280	280	280	280	280
Ol Pejeta to Masai Mara (Single)	Total incl tax	335	335	335	335	335	335	335	335	335	335	335	335	335
Nairobi (or Loldia) / Mugie or Loisaba (Single)	Total incl tax	235	235	235	235	235	235	235	235	235	235	235	235	235
Nairobi / Mugie or Loisaba (Return)	Total incl tax	370	370	370	370	370	370	370	370	370	370	370	370	370
Mugie or Loisaba to Mara (single)	Total incl tax	370	370	370	370	370	370	370	370	370	370	370	370	370
CHARTER USING AIRCRAFT BASED IN NAIROBI														
CHARTERS ARE AVAILABLE YEAR-ROUND USING AIRCRAFT BASED IN NAIROBI AND OUR DEPARTURE LOUNGE AT PHOENIX HOUSE WILSON AIRPORT														
CHARTER USING AIRCRAFT BASED IN MASAI MARA														
not available		not available	not available	not available	not available	not available	not available	MARA BASED PLANE NORMALLY AVAILABLE - PLEASE CHECK WITH US				not available	not available	not available
COMBINATION FLIGHT RATES														
Loldia to Mara to Nairobi		495	495	495	471	471	471	519	519	519	519	486	486	519
Nairobi to Mugie to Mara to Nairobi		835	835	835	805	805	805	844	844	844	844	844	844	844
Loldia to Mugie to Mara to Nairobi		835	835	835	805	805	805	844	844	844	844	844	844	844

GOVERNORS' CAMP COLLECTION

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RECOMMENDED SELLING PRICE (RSP)

1ST JANUARY 2020 TO 31ST DECEMBER 2020

		2020 US\$ Jan	2020 US\$ Feb	2020 US\$ Mar	2020 US\$ Apr	2020 US\$ May	2020 US\$ Jun	2020 US\$ Jul	2020 US\$ Aug	2020 US\$ Sept	2020 US\$ Oct	2020 US\$ Nov	2020 US\$ 1 - 15 Dec	2020 US\$ 16 - 31 Dec
Hot Air Balloon Flight	Adult	420	420	420	354	354	354	440	440	440	440	420	420	440
	Child / Guide	275	275	275	275	275	275	275	275	275	275	275	275	275
Hot Air Balloon Extras (Landing Fee & AMREF)	Adult	55	55	55	55	55	55	55	55	55	55	55	55	55
	Child	30	30	30	30	30	30	30	30	30	30	30	30	30
Walking Safari (Excluding Park Fees)	Adult	155	155	155	n/a	n/a	n/a	160	160	160	160	155	155	160
	Child	110	110	110	n/a	n/a	n/a	116	116	116	116	110	110	116
Exclusive use of vehicle	Per day	380	380	380	340	340	340	435	435	435	435	380	380	435
Mara Park Fees (Non Res) per night	Non-Resident Adult	70	70	70	70	70	70	70	70	70	70	70	70	70
	Non-Resident Child	40	40	40	40	40	40	40	40	40	40	40	40	40
Masai cultural village visit	Adult	30	30	30	30	30	30	30	30	30	30	30	30	30
	Child	15	15	15	15	15	15	15	15	15	15	15	15	15
<b>PRINCIPAL EXTRAS - LOLDIA HOUSE</b>														
Loldia Conservation Fees per night	Non-Resident Adult	50	50	50	50	50	50	50	50	50	50	50	50	50
	Non-Resident Child	25	25	25	25	25	25	25	25	25	25	25	25	25
Nakuru Park Fees per entry	Non-Resident Adult	60	60	60	60	60	60	60	60	60	60	60	60	60
	Non-Resident Child	35	35	35	35	35	35	35	35	35	35	35	35	35
<b>PRINCIPAL EXTRAS - GOVERNORS MUGIE HOUSE</b>														
Mugie Conservation Fees per night	Non-Resident Adult	100	100	100	100	100	100	100	100	100	100	100	100	100
	Non-Resident Child	50	50	50	50	50	50	50	50	50	50	50	50	50
	Resident Adult	20	20	20	20	20	20	20	20	20	20	20	20	20
	Resident Child	10	10	10	10	10	10	10	10	10	10	10	10	10
<b>PRINCIPAL EXTRAS - RWANDA</b>														
Gorilla Permits	Adult, & child of 15 or over	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500
	Child under 15 yrs	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Golden Monkey Permits	Adult, & child of 10 or over	100	100	100	100	100	100	100	100	100	100	100	100	100
	Child under 10 yrs	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SACOLA Community Development Levy per person per night	Adult	111	111	111	111	111	111	111	111	111	111	111	111	111
	Child	56	56	56	56	56	56	56	56	56	56	56	56	56
Rwanda Vehicle Hire per day		383	383	383	305	305	383	383	383	383	383	383	383	383
<b>PRINCIPAL EXTRAS - GENERAL</b>														
Meals - Per Person	Bush Breakfast supplement	65	65	65	65	65	65	65	65	65	65	65	65	65
	Bush Lunch supplement	65	65	65	65	65	65	65	65	65	65	65	65	65
	Bush Dinner supplement	80	80	80	80	80	80	80	80	80	80	80	80	80
	Extra lunch	40	40	40	40	40	40	40	40	40	40	40	40	40
	Butterfly Garden supplement	55	55	55	55	55	55	55	55	55	55	55	55	55
Wedding Package		2,800	2,800	2,800	2,800	2,800	2,800	2,800	2,800	2,800	2,800	2,800	2,800	2,800
Drinks package (FIT's only) per person per night	incl house wines, beers local spirits, soft drinks	38	38	38	38	38	38	38	38	38	38	38	38	38

SPECIAL NOTE: PARK FEES AND CONSERVATION FEES ARE SUBJECT TO CHANGE AT SHORT NOTICE



CHILD FLIGHT RATES

		2020 US\$ Jan	2020 US\$ Feb	2020 US\$ Mar	2020 US\$ Apr	2020 US\$ May	2020 US\$ Jun	2020 US\$ Jul	2020 US\$ Aug	2020 US\$ Sept	2020 US\$ Oct	2020 US\$ Nov	2020 US\$ 1 - 15 Dec	2020 US\$ 16 - 31 Dec
Nairobi to Mara to Nairobi	Total incl tax	282	282	282	253	253	253	282	282	282	282	280	280	282
Loldia to Mara to Nairobi	Total incl tax	356	356	356	339	339	339	372	372	372	372	349	349	372
Nairobi to Loldia (Single)	Total incl tax	122	122	122	122	122	122	128	128	128	128	128	128	128
Loldia to Mara (Single)	Total incl tax	199	199	199	199	199	199	203	203	203	203	203	203	203
Mara to Nairobi (Single)	Total incl tax	166	166	166	145	145	145	172	172	172	172	172	172	172
Nairobi (or Loldia ) to Ol Pejeta (Single)	Total incl tax	116	116	116	116	116	116	116	116	116	116	116	116	116
	Nairobi to Ol Pejeta (Return)	196	196	196	196	196	196	196	196	196	196	196	196	196
Ol Pejeta to Masai Mara (Single)	Total incl tax	235	235	235	235	235	235	235	235	235	235	235	235	235
Nairobi (or Loldia) to Mugie or Loisaba (Single)	Total incl tax	165	165	165	165	165	165	165	165	165	165	165	165	165
	Nairobi to Mugie or Loisaba (Return)	259	259	259	259	259	259	259	259	259	259	259	259	259

Mugie or Loisaba to Mara (single)	Total incl tax	259	259	259	259	259	259	259	259	259	259	259	259	
<b>COMBINATION FLIGHT RATES</b>														
Loldia to Mara to Nairobi		356	356	356	339	339	339	372	372	372	372	349	349	372
Nairobi to Mugie to Mara to Nairobi		590	590	590	568	568	568	596	596	596	596	596	596	596
Loldia to Mugie to Mara to Nairobi		590	590	590	568	568	568	596	596	596	596	596	596	596